

(Note) This English translation of the summary of the financial statement was prepared for reference only.  
In the event of any discrepancy between this translation and the Japanese original, the original shall prevail.



## Summary of Consolidated Financial Statements For the First Quarter of Fiscal Year Ending March 31, 2025 (Japanese GAAP)

August 9, 2024

Listed company name: UT Group Co., Ltd. Stock exchange listing: Tokyo  
Code number: 2146 URL: <http://www.ut-g.co.jp>  
Representative: Manabu Sotomura, President and Representative Director  
For inquiries: Takahito Yamada, Executive Officer and Division Manager, General Affairs Division  
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Scheduled date of cash dividend payment: -  
Supplemental material for the financial results provided: Yes (to be uploaded on the Company's website on August 9, 2024)  
Results briefing for the period under review provided: No (The briefing video will be uploaded on the Company's website on August 9, 2024)

(All amounts are rounded down to the nearest million yen.)

### 1. Consolidated Results for the First Quarter of FY3/2025 (April 1, 2024 – June 30, 2024)

#### (1) Consolidated Earnings Results

(Percentages indicate year-on-year changes.)

	Sales		EBITDA*		Operating profit		Ordinary profit		Profit attributable to owners of the parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%
1Q of FY3/2025	44,164	7.1	2,430	(25.2)	1,922	(31.1)	1,868	(32.1)	4,930	152.1
1Q of FY3/2024	41,220	(0.8)	3,248	(10.1)	2,792	(16.4)	2,753	(15.3)	1,956	(7.1)

(Note) Comprehensive income (million yen) 1Q of FY3/2025: 5,162 [156.6%] 1Q of FY3/2024: 2,012 [-10.7%]

	Net profit per share	Net profit per share, diluted
	Yen	Yen
1Q of FY3/2025	124.12	114.90
1Q of FY3/2024	48.57	45.56

\*EBITDA = Operating profit + Depreciation (Property, plant and equipment, and Intangible assets) + Amortization

#### (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
1Q of FY3/2025	72,916	36,250	39.4
FY3/2024	68,456	34,443	40.0

(Reference) Equity capital (million yen) 1Q of FY3/2025: 28,756 FY3/2024: 27,365

### 2. Cash Dividends

	Dividend per share				
	1Q-end	2Q-end	3Q-end	FY-end	Total
	Yen	Yen	Yen	Yen	Yen
FY3/2024	0.00	0.00	0.00	96.15	96.15
FY3/2025	0.00				
FY3/2025 (Plan)		—	—	164.81	164.81

(Notes) (1)Revision of the dividend forecast disclosed recently: None

(2)The dividend forecast for FY3/2025 is calculated based on a payout ratio of 60% for a dividend of ¥274.68 per share, which is the profit forecast divided by the number of shares assuming all stock acquisition rights are exercised.

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### 3. Consolidated Forecasts for FY3/2025 (April 1, 2024 – March 31, 2025)

(Percentages indicate year-over-year changes.)

	Sales		EBITDA*		Operating profit		Ordinary profit		Profit attributable to owners of the parent		Profit per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	215,000	28.7	16,000	46.3	13,600	45.5	13,500	43.7	13,000	104.3	327.01

(Notes) (1) Revision of the earnings forecasts disclosed recently: None

(2) The EPS estimate for FY3/2025 is calculated from the average number of shares of the term based on the number of shares outstanding at the end of the first quarter of FY3/2025.

\*EBITDA = Operating profit + Depreciation (Property, plant and equipment, and Intangible assets) + Amortization

#### \* Notes

(1) Significant changes in the scope of consolidation during the period : Yes

New 2 Companies (Companies name) : BeNEXT Partners Inc. (renamed to UT Partners Co., Ltd.)

: Hitachi Ibaraki Technical Service Ltd. (renamed to UT-HITES Co., Ltd.)

Excluded 2 Companies (Companies name) : UT Technology Co., Ltd.

: UT Construction Co., Ltd.

(2) Use of particular accounting procedures in preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting policies and accounting-based estimates, and restatements

(a) Changes in accounting policies due to revisions in accounting standards and others: Yes

(b) Changes in accounting policies other than (a) above: No

(c) Changes in accounting-based estimates: No

(d) Restatements: No

(4) Number of outstanding shares (common stock)

(a) Number of shares outstanding at the end of the period (including treasury shares):

1Q of FY3/2025 39,762,883 FY3/2024 39,699,383

(b) Number of treasury shares at the end of the period:

1Q of FY3/2025 78 FY3/2024 78

(c) Average number of shares outstanding during the period (cumulative for quarter)

1Q of FY3/2025 39,727,951 1Q of FY3/2024 40,274,954

\* Review of the attached quarterly consolidated financial statements by the certified public accountant or then auditing firm : Yes (optional)

\* Explanation concerning appropriate use of earnings forecasts and other notes

(Cautionary statement with respect to forecasts of future performance and other items)

Forecasts regarding future performance and other forward-looking statements in these materials are based on certain assumptions judged to be valid and information currently available to the Company. These statements are not promises by the Company regarding future performance. Actual performance may differ significantly from these forecasts for a number of reasons. For precautions on usage of forecasts of future performance, please refer to the section "1. Qualitative Information on Financial Results for Current First Quarter, (3) Description of Consolidated Earnings Forecast and Other Forward-looking Information" on page 4 of the attachments

(How to receive the supplemental materials for the financial results and the results briefing video of 1Q of FY 3/2025)

The supplemental material for the financial results provided and the results briefing video are scheduled to be uploaded on the Company's website on August 9, 2024.

## 1. Summary of Business Results

### (1) Summary of Business Results for the Three Months Ended June 30, 2024

In the first quarter of FY3/2025 (April 1, 2024 – June 30, 2024), Japan's economy traced a gradual recovery trend, supported by improvements in corporate earnings and the employment environment. Although there were signs of a general recovery in industrial production, the transportation equipment industry weakened and lacked strength, showing mixed developments including the impact of suspended production by some manufacturers. Against this backdrop, the effective job openings-to-applicants ratio in the production process was 1.48 times in May 2024, and the tight supply and demand for workers became somewhat moderate.<sup>1</sup>

Under these circumstances, UT Group is implementing the Rolling Plan of the Fourth Medium-term Business Plan, with FY3/2026 as the final year. Amid a growing labor shortage in the manufacturing industry caused by the declining working-age population in Japan, UT Group regards the "dispatch" workstyle itself as a service and aims to thoroughly refine it and provide work opportunities to as many people as possible. We are striving to normalize the hiring of 2,000 employees per month. In order to become the most preferred dispatch company for those working in manufacturing dispatch, we aim at gaining an overwhelming market share by concentrating our management resources on the manufacturing dispatch sector and building a solid business foundation.

In FY3/2025, we anticipate a full-fledged recovery of demand for workers by semiconductor manufacturing equipment (SME) manufacturers and semiconductor manufacturers in the second half of the fiscal year. Worker demand had been sluggish since the beginning of the autumn of 2022. Based on the number of technical employees including the 2,344 enrolled through mid-career hiring (which in March 2024 was the highest ever recorded in a month), in the first quarter of FY3/2025 we focused on maximizing sales activities, by such means as strengthening site management, and acquiring new projects for workers, and building a base for hiring 2,000 workers per month in preparation for anticipated recovery of demands from the summer onwards. On April 1, 2024, we acquired all shares of BeNEXT Partners Inc., an operating subsidiary in the manufacturing dispatch field of Open Up Group Inc., and sold all shares of our consolidated subsidiaries UT Technology Co. (an IT engineer dispatch company) and UT Construction Co. (a construction engineer dispatch company) to Open Up Group Inc. On May 1, 2024, we also acquired 51% of the shares of Hitachi Ibaraki Technical Service, Ltd. from Hitachi, Ltd. and made it a consolidated subsidiary.

As a result, in the first quarter of FY3/2025, UT Group recorded-high first-quarter sales of 44,164 million yen (up 7.1% from 41,220 million yen in the same period of FY3/2024), EBITDA\* of 2,430 million yen (down 25.2% from 3,248 million yen), and operating profit of 1,922 million yen (down 31.1% from 2,792 million yen), ordinary profit of 1,868 million yen (down 32.1% from 2,753 million yen), and profit attributable to owners of the parent also reached a record high of 4,930 million yen (up 152.1% from 1,956 million yen). The number of technical employees was also a record high of 52,135 (up 7,393 from 44,742). As a result of the above-mentioned sale of UT Technology Co. and UT Construction Co., extraordinary income of approximately 5.9 billion yen was recorded as gain on sale of shares of subsidiaries and associates in the first quarter of FY3/2025.

\*1. Source: Ministry of Health, Labour and Welfare, "General Employment Placement Status," effective job openings-to-applicants ratio (including part-time employees)

\*2. EBITDA = Operating profit + Depreciation (Property, plant and equipment and Intangible assets) + Amortization

The operating results of each business segment are summarized as follows. From the first quarter of FY3/2025, UT Company changed its report segments from the previous five (Manufacturing Business, Area Business, Solutions Business, Engineering Business, and Overseas Business) to the new five segments, (Manufacturing Business, Area Business, Solutions Business, Nikkei Worker Business, and Vietnam Business). Also from the first quarter of FY3/2025, in order to more appropriately manage the performance of each reporting segment, the allocation method for head office expenses, etc. has been changed to a more rational. As a result, the figures for the same period of the previous fiscal year have been restated for comparative analysis. For details, please refer to "2. Quarterly Financial Statements and Significant Notes (3) Notes to Quarterly Financial Statements (Segment Information)."

### **(Manufacturing Business)**

There is no change from the former "Manufacturing Business" segment. The segment consists of "Industrial and Commercial Machinery," "Electronics," "Transportation Equipment," and "Other" subsegments and specializes in UT Group's core business of supplying human resource services for major manufacturing industries.

During the first quarter of FY3/2025, the impact of inventory adjustments for semiconductors, which had been ongoing since the beginning of the autumn of 2022, continued, but there were signs of recovery, such as when some semiconductor-related manufacturers starting to increase their workforce toward the end of the first quarter of FY3/2025. In the Transportation Equipment segment, although production has been normalized since FY3/2024, the suspended production by some automobile-related manufacturers affected its number of workers engaged in operation activities and their operating hours.

As a result, in the first quarter of FY3/2025, the segment recorded net sales of 16,129 million yen (down 4.1% from 16,817 million yen in the same period of the previous year) and segment profit of 1,263 million yen (down 35.5% from 1,957 million yen), while the number of technical employees was 11,534 (up 8 from 11,526 a year ago).

### **(Area Business)**

The Area Business is a segment dedicated to area-based services for worker dispatch. UT SURI-EMU Co., Ltd., a specialist in services by Japanese origin (Nikkei)workers, was separated from the former "Area Business" while newly-consolidated BeNEXT Partners Inc. (renamed UT Partners Co., Ltd.) on April 1, 2024 was added to this segment.

In order to respond to the diverse needs of job seekers, the segment focused on expanding its market share in each area by strengthening its sales activities, such as acquiring new projects for workers. This segment, being engaged in the business with the largest number of hires, is in the process of certain changes relating to human resources for sales activities, recruitment activities and on-site management, to be appropriate for the rapid expansion of the business scale.

As a result, in the first quarter of FY3/2025, the segment recorded net sales of 16,876 million yen (up 20.5% from 14,005 million yen in the same period of the previous year) and segment profit of 358 million yen (down 53.6% from 772 million yen), while the number of technical employees was 16,696 (up 2,690 from 14,006 a year ago).

### **(Solution Business)**

There is no change from the former "Solution Business" segment. The segment accepts workers who are to be re-assigned in accordance with structural reforms in major manufacturing industries and provides worker dispatch services to client companies. It consists of operating subsidiaries that have capital relationships with the Toshiba Group, the Fujitsu Group, and the Hitachi Group. Furthermore, Hitachi Ibaraki Technical Service Ltd. (new trade name UT-HITES Co., Ltd.), which was newly consolidated on May 1, 2024, belongs to this segment.

In the first quarter of FY3/2025, the Solution Business segment strengthened its sales activities to acquire new solution projects. UT Toshiba Co., Ltd. has strengthened its hiring activities for new university graduates in 2025, taking into account future growth in semiconductor-related demand. Fujitsu UT Co., Ltd. and UT FSAS CREA Co., Ltd. focused on sales activities outside of their former group companies and on proposal activities in new fields.

As a result, in the first quarter of FY3/2025, the segment recorded net sales of 5,497 million yen (up 22.3% from 4,496 million yen in the same period of the previous year) and segment profit of 105 million yen (up 97.6% from 53 million yen), while the number of technical employees was 3,902 (up 637 from 3,265 a year ago).

### **(Nikkei Worker Business)**

This segment consists of UT SURI-EMU Co., Ltd., which was spun off from the former Area Business segment. For 37 years since its founding, UT SURI-EMU has demonstrated its strength in dispatching Japanese Brazilian workers to the

Japanese manufacturers. Taking advantage of the government's relaxation of residence requirements for fourth-generation Nikkei people, the segment made renewed efforts to encourage client companies to make greater use of Nikkei Brazilian workers in the manufacturing industry as a countermeasure to the worsening labor shortage. Attention was also given to strengthening the recruitment base so as to demonstrate strong mobilization capacity demand recovery.

As a result, in the first quarter of FY3/2025, the segment recorded net sales of 2,511 million yen (up 70.2% from 1,475 million yen in the same period of the previous year) and segment profit of 111 million yen (up 207.8% from 36 million yen), while the number of technical employees was 2,198 (up 905 from 1,293 a year ago).

#### **(Vietnam Business)**

The segment has been renamed from the former "Overseas Business" segment, but component companies remain unchanged. Green Speed Joint Stock Company provides human resource services such as worker dispatch to the rapidly expanding manufacturing industry in Vietnam.

In the first quarter of FY3/2025, in order to expand the business area, the segment expanded from the southern region centered on Ho Chi Minh City, where it has a base, to the northern region centered on Hanoi City, and focused on acquiring projects. Demand for workers in the manufacturing sector had been stagnant in FY3/2024 but has gradually begun to recover. In line with this, the segment has strengthened its hiring activities and succeeded in hiring 5,213 employees for the Vietnam business alone in March 2024, resulting in a significant net increase in the number of technical employees.

As a result, in the first quarter of FY3/2025, the segment recorded net sales of 3,114 million yen (up 43.6% from 2,168 million yen in the same period of the previous year) and segment profit of 42 million yen (loss of 144 million yen), while the number of technical employees was 17,805 (up 4,727 from 13,078 a year ago).

The subsidiary in the Overseas Business, its results for the January-March period of 2024 are recorded in UT Group's first quarter of FY3/2025, with a delay of three months.

## **(2) Summary of Financial Condition for the Three Months Ended June 30, 2024**

### **(Assets)**

Current assets as of the end of the first quarter increased by 2,799 million yen from the end of FY3/2024 to 57,013 million yen. This was mainly due to an increase in 3,178 million yen in Cash and deposits. Non-current assets amounted to 15,903 million yen, an increase of 1,660 million yen from the end of FY3/2024. This was mainly due to increases of 650 million yen in Goodwill associated with M&A and 732 million yen in other intangible assets.

As a result, total assets amounted to 72,916 million yen, an increase of 4,459 million yen from the end of FY3/2024.

### **(Liabilities)**

Current liabilities at the end of the first quarter increased by 2,743 million yen from the end of FY3/2024 to 27,710 million yen. This was mainly due to an increase of 2,471 million yen in Income taxes payable. Non-current liabilities totaled 8,955 million yen at the end of the fiscal year, a decrease of 91 million yen from the end of FY3/2024. This was mainly due to a decrease of 717 million yen in Long-term borrowings, despite an increase of 417 million yen in Retirement benefit liabilities and 211 million yen in Deferred tax liabilities.

In sum, total liabilities amounted to 36,665 million yen, an increase of 2,652 million yen from the end of FY3/2024.

### **(Net assets)**

Net assets at the end of the first quarter amounted to 36,250 million yen, up 1,807 million yen from the end of FY3/2024. This was mainly attributable to the recording of 4,930 million yen as Profit attributable to owners of the parent, despite

the payment of 3,817 million yen in dividends from retained earnings.

As a result, the equity ratio was 39.4%, compared to 40.0% at the end of FY3/2024.

**(3) Description of Consolidated Earnings Forecast and Other Forward-looking Information**

UT Group's consolidated forecasts for FY3/2025 remain unchanged, as announced on May 14, 2024.

**2. Quarterly Consolidated Financial Statements and Significant Notes****(1) Quarterly Consolidated Balance Sheets**

(Million yen)

	As of March 31, 2024	As of June 30, 2024
<b>Assets</b>		
Current assets		
Cash and deposits	29,318	32,497
Notes and accounts receivable - trade	22,519	22,308
Work in process	8	65
Raw materials and supplies	77	146
Other	2,501	2,263
Allowance for doubtful accounts	(211)	(267)
Total current assets	54,213	57,013
Non-current assets		
Property, plant and equipment	821	853
Intangible assets		
Goodwill	5,560	6,211
Software	3,719	4,148
Other	1,984	2,111
Total intangible assets	11,264	12,471
Investments and other assets		
Investment securities	7	7
Long-term loans receivable	6	5
Long-term prepaid expenses	106	96
Deferred tax assets	1,633	2,007
Other	410	464
Allowance for doubtful accounts	(6)	(3)
Total investments and other assets	2,157	2,578
Total non-current assets	14,242	15,903
Total assets	68,456	72,916

(Million yen)

	As of March 31, 2024	As of June 30, 2024
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	192	227
Short-term borrowings	1,062	945
Current portion of long-term borrowings	3,305	3,182
Accounts payable - other	2,326	1,936
Accrued expenses	10,083	11,028
Lease liabilities	10	9
Income taxes payable	523	2,995
Accrued consumption taxes	2,377	2,636
Provision for bonuses	2,016	1,470
Provision for bonuses for directors	1	22
Deposits received	2,948	2,974
Other	119	282
<b>Total current liabilities</b>	<b>24,967</b>	<b>27,710</b>
Non-current liabilities		
Long-term borrowings	7,900	7,182
Lease liabilities	12	10
Retirement benefit liability	700	1,117
Deferred tax liabilities	419	630
Other	13	13
<b>Total non-current liabilities</b>	<b>9,046</b>	<b>8,955</b>
<b>Total liabilities</b>	<b>34,013</b>	<b>36,665</b>
<b>Net assets</b>		
Shareholders' equity		
Share capital	1,190	1,274
Capital surplus	843	926
Retained earnings	24,973	26,087
Treasury shares	(0)	(0)
<b>Total shareholders' equity</b>	<b>27,007</b>	<b>28,288</b>
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	0	(0)
Foreign currency translation adjustment	358	467
<b>Total accumulated other comprehensive income</b>	<b>358</b>	<b>467</b>
Share acquisition rights	5,862	5,813
Non-controlling interests	1,215	1,681
<b>Total net assets</b>	<b>34,443</b>	<b>36,250</b>
<b>Total liabilities and net assets</b>	<b>68,456</b>	<b>72,916</b>



**(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income(Quarterly Consolidated Statements of Income)**

(Million yen)

	For three months Ended June 30, 2023	For three months Ended June 30, 2024
Net sales	41,220	44,164
Cost of sales	33,498	36,533
Gross profit	7,722	7,630
Selling, general and administrative expenses	4,929	5,707
Operating profit	2,792	1,922
Non-operating income		
Interest income	1	9
Subsidies for employment adjustment	26	31
Dividend income of insurance	0	—
Other	9	8
Total non-operating income	38	49
Non-operating expenses		
Interest expenses	35	28
Foreign exchange losses	33	0
Commission expenses	6	0
Loss on valuation of derivatives	—	63
Other	2	10
Total non-operating expenses	76	103
Ordinary profit	2,753	1,868
Extraordinary income		
Gain on sale of non-current assets	0	0
Gain on sale of shares of subsidiaries and associates	528	5,916
Gain on negative goodwill	—	58
Total extraordinary income	529	5,975
Extraordinary losses		
Loss on sale of non-current assets	0	—
Loss on termination of retirement benefit plan	13	—
Total extraordinary losses	13	—
Profit before income taxes	3,269	7,844
Income taxes	1,266	2,834
Profit	2,002	5,009
Profit attributable to non-controlling interests	46	78
Profit attributable to owners of parent	1,956	4,930

**(Quarterly Consolidated Statements of Comprehensive Income)**

(Million yen)

	For three months Ended June 30, 2023	For three months Ended June 30, 2024
Profit	2,002	5,009
Other comprehensive income		
Valuation difference on available-for-sale securities	0	0
Foreign currency translation adjustment	8	152
Share of other comprehensive income of entities accounted for using equity method	0	—
Total other comprehensive income	9	152
Comprehensive income	2,012	5,162
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,960	5,041
Comprehensive income attributable to non-controlling interests	51	121

**(3) Notes to the Quarterly Consolidated Financial Statements****(Note on the Assumption as a Going Concern)**

Not applicable

**(Notes in Case of Significant Change in the Amount of Shareholders' Equity)**

1. First quarter of FY3/2024 (from April 1, 2023 to June 30, 2023)

(1) Items concerning dividend

Not applicable

(2) Significant change in the amount of shareholders' equity

Based on the resolution of the Board of Directors' meeting held in May 2023, the Company acquired 287,700 shares of its common shares. As a result, including the repurchase of shares less than one unit, treasury shares increased by 820 million yen in the first quarter of FY3/2024, reaching 821 million yen at the end of the first quarter of FY3/2024.

2. First quarter of FY3/2025 (from April 1, 2024 to June 30, 2024)

(1) Items concerning dividend

Resolved	Type of stock	Total amount of dividends (Million yen)	Dividend per share (Yen)	Record date	Effective date	Dividend source
Board of Directors meeting, held on May 14, 2024	Common stock	3,817	96.15	March 31, 2024	June 24, 2024	Retained earnings

Note: The dividend per share is comprised of 96.15 yen in ordinary dividend.

(2) Significant change in the amount of shareholders' equity

Not applicable

**(Application of special accounting methods for presenting consolidated financial statements)**

(Calculation of tax expenses)

Tax expenses are calculated by making a reasonable estimate of the effective tax rate after tax effect accounting for income before income tax for FY3/2025 including the first quarter under review, and multiplying the said estimated effective tax rate by quarterly profit before income taxes.

In case that the tax expenses calculated by the estimated effective tax rate result in a significantly unreasonable amount, the legal effective tax rate is used.

(Changes in accounting policies)

(Application of the "Accounting Standard for Current Income Taxes" and other relevant Accounting Standards Board of Japan (ASBJ) regulations)

UT Group began applying the "Accounting Standard for Current Income Taxes" (ASBJ Statement No. 27, October 28, 2022; the "Revised Accounting Standard of 2022") and other relevant ASBJ regulations from the first quarter of FY3/2025. Revisions to categories for recording current income taxes (taxation on other comprehensive income) conform to the transitional treatment in the proviso of paragraph 20-3 of the Revised Accounting Standard of 2022 and the transitional treatment in the proviso of paragraph 65-2 (2) of the "Guidance on Accounting Standard for Tax Effect Accounting" (ASBJ Guidance No. 28, October 28, 2022, Accounting Standards Board of Japan). This change in accounting policies has had no impact on the Company's quarterly consolidated financial statements. Concerning revisions related to a review of how gains and losses incurred as a result of the sale of assets such as shares of subsidiaries between consolidated companies shown on consolidated financial statements when deferred for tax reasons, UT Group began applying the 2022 revised Implementation Guidance from the first quarter of FY3/2025. This change in accounting policy is being applied retroactively, and quarterly consolidated financial statements and consolidate financial statements for

the previous quarter and FY3/2024, respectively, reflect its retroactive application. This change in accounting policy had no impact on the quarterly consolidated financial statements for the previous quarter or on the consolidated financial statements for FY3/2024.

**(Notes to Segment Information)**

**I Previous first quarter of FY3/2024 (from April 1, 2023 to June 30, 2023)**

1. Sales and profit (loss) by segment

(Million yen)

	Reportable Business Segments							Adjustment amount <sup>1</sup>	Amounts on the consolidated statements <sup>2</sup>
	Manufacturing Business	Area Business	Solution Business	Engineering Business	Nikkei Worker Business	Vietnam Business	Total		
Sales									
Dispatching	13,177	13,155	2,467	2,034	989	1,693	33,517	—	33,517
Contracting	3,081	540	1,988	112	485	464	6,672	—	6,672
Other	557	305	38	117	0	10	1,030	—	1,030
Revenue from contracts with customers	16,816	14,001	4,493	2,264	1,475	2,168	41,220	—	41,220
Sales to clients	16,816	14,001	4,493	2,264	1,475	2,168	41,220	—	41,220
Inter-segment sales or transfers	0	4	2	—	—	—	6	(6)	—
Total	16,817	14,005	4,496	2,264	1,475	2,168	41,227	(6)	41,220
Segment profit	1,957	772	53	121	36	(144)	2,797	(4)	2,792

Notes: (1) Adjustment to segment profit of -4 million yen is elimination of inter-segment transactions.

(2) Segment profit is adjusted to correspond to operating profit in the consolidated statements of income.

2. Impairment losses of non-current assets or goodwill, etc. by reportable segment

**(Significant changes in the amount of goodwill)**

In the Vietnam Business segment, goodwill is newly recognized due to the determination of the total amount of consideration for the conditional acquisition of shares of Green Speed Joint Stock Company in October 2020.

The increase in goodwill as a result of this event was 687 million yen in the first quarter of FY3/2024.

**II Current first quarter of FY3/2025 (from April 1, 2024 to June 30, 2024)**

## 1. Sales and profit (loss) by segment

(Million yen)

	Reportable Business Segments						Adjustment amount <sup>1</sup>	Amounts on the consolidated statements <sup>2</sup>
	Manufacturing Business	Area Business	Solution Business	Nikkei Worker Business	Vietnam Business	Total		
Sales								
Dispatching	12,754	15,933	2,949	1,564	2,538	35,741	—	35,741
Contracting	2,868	422	2,507	946	449	7,193	—	7,193
Other	505	513	36	0	126	1,182	46	1,229
Revenue from contracts with customers	16,129	16,869	5,493	2,511	3,114	44,117	46	44,164
Sales to clients	16,129	16,869	5,493	2,511	3,114	44,117	46	44,164
Inter-segment sales or transfers	—	7	3	—	—	10	(10)	—
Total	16,129	16,876	5,497	2,511	3,114	44,128	35	44,164
Segment profit (loss)	1,263	358	105	111	42	1,882	40	1,922

Notes: (1) The 46 million yen adjustment to sales to external clients is recorded as sales of the head office that are not attributable to any business segment.

(2) Adjustment to segment profit (loss) of 40 million yen is elimination of inter-segment transactions.

(3) Segment profit (loss) is adjusted to correspond to operating profit in the consolidated statements of income.

## 2. Impairment losses of non-current assets or goodwill, etc. by reportable segment

(Significant change in the amount of goodwill)

The Area Business segment includes BeNEXT Partners Inc. in the scope of consolidation following the acquisition of all of its shares in April 2024.

The increase in goodwill resulting from this event is 1,147 million yen in the first quarter of FY3/2025.

## 3. Information on changes in reportable segments

Following the sale of UT Technology Co., Ltd. and UT Construction Co., Ltd. in April 2024, which made up of the Engineering Business FY3/2024 and the restructuring of the business organization, from the first quarter of FY3/2025, the Company changed its report segments from the previous five (Manufacturing Business, Area Business, Solutions Business, Engineering Business, and Overseas Business) to the new five segments, (Manufacturing Business, Area Business, Solutions Business, Nikkei Worker Business, and Vietnam Business).

The operating results of each business segment are summarized as follows.

(1) Manufacturing Business: Supplying human resource and outsourcing services for major manufacturing industries.

(2) Area Business: Supplying human resource and outsourcing services dedicated to area-based.

(3) Solution Business: Accepting workers who are to be re-assigned in accordance with structural reforms in major manufacturing industries and supply human resource and outsourcing services.

(4) Nikkei Worker Business: Supplying human resource and outsourcing services of Japanese Brazilian workers.

(5) Vietnam Business: Supplying human resource services in Vietnam.

In conjunction with the changes in reporting segments, effective from the first quarter of FY3/2025, UT Group has changed the method of allocating corporate expenses that had not been directly allocated to each reporting segment in order to better manage the performance of each segment.

The segment information for the first quarter of FY3/2024 has been prepared in accordance with the new reporting segment classification method and the allocation of corporate expenses.

(Notes on statement of cash flows)

UT Group has not prepared a quarterly consolidated statement of cash flows for the first quarter of FY3/2025. The amount of depreciation (including amortization of intangible assets excluding goodwill) and the amount of amortization of goodwill for the first quarter are as follows.

	(Million yen)	
	For three months Ended June 30, 2023	For three months Ended June 30, 2024
Depreciation and amortization	222	374
Goodwill amortization	232	132